

Rising Stars in the Industry

IVAN HAKIMIAN ITZHAKI PROPERTIES

Hakimian recently sold one of the hottest development sites in SoHo, at the intersection of West Broadway and Prince Streets: the five-building development site anchored by Max Mara at 450 West Broadway in addition to 151, 153, 155, and 157 Prince Street. He exclusively acted on behalf of both seller, ATJ Properties, and buyer (a New York City-based family-owned real estate investor) in the \$18 million sale of the retail/residential buildings totaling 14,000 square feet plus an additional 18,000 square feet of air rights. Ivan Hakimian was born and raised in Long Island, New York.

His parents left Iran in the late 70's to pursue the American dream for their children. Ivan was an entrepreneur



from the very start with a knack for deal making. He sensed as a very young man that it's not about *what* you know, but *who* you know. He graduated in 2001 from Hofstra University with a BA degree in finance. He dealt with the rich

and famous selling high-end precious stones during college. Post graduation, he decided to lean on his connections in the jewelry trade and deal with New York City Real Estate. In his first three months of working in the industry, Hakimian sold a package of buildings hovering around \$20 million to a prominent New York family.